POTASH & PHOSPHATE INSTITUTE

NORTH AMERICAN PRODUCERS
POTASH EXPORTS
JULY-SEPTEMBER 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	-	3,515	22,386	-	307	26,208
Bangladesh	21,682	-	-	-	-	21,682
Brazil	31,493	-	96,362	-	-	127,855
Chile	6,376	-	-	-	4,023	10,399
Columbia	-	-	1,878	-	776	2,654
Costa Rica	-	-	1,996	-	-	1,996
Denmark	11,550	-	-	-	-	11,550
Dom.Republic	-	-	2,083	-	694	2,777
Ecuador	-	-	3,637	-	-	3,637
India	70,971	-	-	5,653	-	76,624
Indonesia	7,042	-	-	-	-	7,042
Japan	44,195	21,305	13,727	26,710	14,140	120,077
Korea	40,540	-	-	-	4,856	45,396
Malaysia	43,711	-	-	-	2,942	46,653
Martinique	-	-	961	-	-	961
Mexico	432	-	-	34	3,971	4,437
New Zealand	24,187	3,383	-	-	-	27,570
Panama	-	-	-	-	112	112
Peru	1,412	-	-	-	-	1,412
Philippines	7,163	-	-	-	110	7,273
South Africa	3,534	-	-	-	-	3,534
Sri Lanka	3,355	-	-	-	-	3,355
Switzerland	23,904	-	7,452	-	-	31,356
Taiwan	20,450	-	-	-	117	20,567
Uruguay	-	854	-	-	-	854
Venezuela	-	-	3,552	-	-	3,552
TOTAL AGRIC.	361,997	29,057	154,034	32,397	32,048	609,533
			NON-AGRICULTURAL			
Japan	175	-	-	11,644	-	11,819
Mexico	599	-	-	271	-	870
Un.Kingdom	177	-	-	-	-	177
TOT.NON-AG.	951	-	-	11,915	-	12,866
TOTAL EXPORTS	362,948	29,057	154,034	44,312	32,048	622,399

POTASH & PHOSPHATE INSTITUTE

CANADIAN PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

JULY-SEPTEMBER 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	TOTAL
Australia	-0-	3,515	21,308	-0-	24,823
Bangladesh	21,682	-0-	-0-	-0-	21,682
Brazil	19,211	-0-	62,190	-0-	81,401
Chile	6,376	-0-	-0-	-0-	6,376
Denmark	11,550	-0-	-0-	-0-	11,550
India	70,971	-0-	-0-	5,653	76,624
Indonesia	7,042	-0-	-0-	-0-	7,042
Japan	27,932	21,305	13,727	26,710	89,674
Korea	40,540	-0-	-0-	-0-	40,540
Malaysia	43,711	-0-	-0-	-0-	43,711
Martinique	-0-	-0-	961	-0-	961
Mexico	-0-	-0-	-0-	34	34
New Zealand	10,144	3,383	-0-	-0-	13,527
Peru	1,412	-0-	-0-	-0-	1,412
Philippines	7,163	-0-	-0-	-0-	7,163
South Africa	3,534	-0-	-0-	-0-	3,534
Sri Lanka	3,355	-0-	-0-	-0-	3,355
Switzerland	23,904	-0-	7,452	-0-	31,356
Taiwan	20,450	-0-	-0-	-0-	20,450
Venezuela	-0-	-0-	3,552	-0-	3,552
TOTAL AGRIC.	318,977	28,203	109,190	32,397	488,767
		NON-AGRICULTURAL			
Japan	175	-0-	-0-	11,644	11,819
United Kingdom	177	-0-	-0-	-0-	177
TOTAL NON-AG.	352	-0-	-0-	11,644	11,996
TOTAL EXPORTS	319,329	28,203	109,190	44,041	500,763

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K_2O)

JULY-SEPTEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1985	1984	Change %	1985	1984	Change %	1985	1984	Change %
Beginning Inventory	2,049,854	1,825,491	+12.3%	300,800	305,561	- 1.6%	2,350,654	2,131,052	+10.3%
(+) Production	1,258,323	1,711,039	-26.5%	348,862	422,257	-17.4%	1,607,185	2,133,296	-24.7%
(-) Ending Inventory	1,675,980	1,226,608	+36.6%	361,307	334,333	+ 8.1%	2,037,287	1,560,941	+30.5%
(=) Total Disappearance	1,632,197	2,309,922	-29.3%	288,355	393,485	-26.7%	1,920,552	2,703,407	-29.0%
(-) Exports	500,763	784,541	-36.2%	121,636	151,897	-19.9%	622,399	936,438	-33.5%
(=) Disappearance-Canada & United States	1,131,434	1,525,381	-25.8%	166,719	241,588	-31.0%	1,298,153	1,766,969	-26.5%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. & CANADIAN PRODUCERS
JULY-SEPTEMBER QUARTER 1985 AND 1984

	PRODUCTION K_2O JUL-SEP		ENDING INVENTORY K_2O SEPT 30		DISAPPEARANCE K_2O JUL-SEP	
	1985	1984	1985	1984	1985	1984
Spec. Std. Muriate	56,783	55,955	37,014	32,144	47,977	58,874
Standard Muriate	383,758	624,846	480,079	347,974	429,106	651,839
Chemical Muriate	19,795	26,615	7,075	4,821	20,627	22,362
Coarse Muriate	446,309	606,260	684,879	537,147	675,892	990,553
Granular Muriate	493,960	564,707	561,249	432,489	573,378	744,353
Soluble Muriate	137,908	184,622	178,017	103,256	109,610	185,217
Sulphates	68,672	70,291	88,974	103,110	63,962	50,209
Total	1,607,185	2,133,296	2,037,287	1,560,941	1,920,552	2,703,407

	AGRICULTURAL SALES K_2O JUL-SEP				NON-AGRICULTURAL SALES K_2O JUL-SEP				TOTAL SALES K_2O AG & NON-AG JUL-SEP	
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS			
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
Spec. Std. Muriate	60	1,198	38,365	73,647	-	-	-	-	38,425	74,845
Standard Muriate	78,308	100,198	323,632	554,104	48,287	40,939	599	2,070	450,826	697,311
Chemical Muriate	-	-	-	-	19,705	19,519	352	185	20,057	19,704
Coarse Muriate	637,746	946,904	29,057	61,740	-	-	-	-	666,803	1,008,644
Granular Muriate	398,544	458,428	154,034	197,724	-	-	-	-	552,578	656,152
Soluble Muriate	75,394	122,898	32,397	20,581	31,215	32,062	11,915	10,448	150,921	185,989
Sulphates	26,496	32,951	32,048	15,783	689	1,147	-	156	59,233	50,037
Total	1,216,548	1,662,577	609,533	923,579	99,896	93,667	12,866	12,859	1,938,843	2,692,682

*Exports listed on reverse side.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
JULY-SEPTEMBER QUARTER 1985 AND 1984

	PRODUCTION K_2O JUL-SEP		ENDING INVENTORY K_2O SEPT 30		DISAPPEARANCE K_2O JUL-SEP	
	1985	1984	1985	1984	1985	1984
Spec. Std. Muriate	56,783	55,955	37,014	32,144	47,977	58,874
Standard Muriate	256,659	478,473	351,560	247,746	332,796	519,133
Chemical Muriate	10,119	19,276	3,341	2,879	13,994	16,941
Coarse Muriate	404,695	532,037	631,278	495,030	639,910	910,059
Granular Muriate	398,606	449,373	481,718	349,084	493,788	625,639
Soluble Muriate	128,461	175,925	171,069	99,725	103,732	179,276
Total	1,258,323	1,711,039	1,675,980	1,226,608	1,632,197	2,309,922

	AGRICULTURAL SALES K_2O JUL-SEP				NON-AGRICULTURAL SALES K_2O JUL-SEP				TOTAL SALES K_2O AG & NON-AG JUL-SEP	
	U.S. & CANADA		*EXPORTS		U.S. & CANADA		*EXPORTS			
	1985	1984	1985	1984	1985	1984	1985	1984	1985	1984
Spec. Std. Muriate	60	1,198	38,365	73,647	-	-	-	-	38,425	74,845
Standard Muriate	63,211	70,252	280,612	476,615	12,405	9,708	-	35	356,228	556,610
Chemical Muriate	-	-	-	-	13,073	14,085	352	185	13,425	14,270
Coarse Muriate	602,043	883,088	28,203	50,969	-	-	-	-	630,246	934,057
Granular Muriate	362,565	382,369	109,190	152,061	-	-	-	-	471,755	534,430
Soluble Muriate	74,068	120,617	32,397	20,581	26,644	28,382	11,644	10,448	144,753	180,028
Total	1,101,947	1,457,524	488,767	773,873	52,122	52,175	11,996	10,668	1,654,832	2,294,240

*Exports listed on reverse side.

POTASH & PHOSPHATE INSTITUTE

U. S. PRODUCERS POTASH EXPORTS

(Short Tons K_2O)

JULY-SEPTEMBER, 1985

AGRICULTURAL COUNTRY	STANDARD MURIATE	COARSE MURIATE	GRANULAR MURIATE	SOLUBLE MURIATE	SULPHATES	TOTAL
Australia	-0-	-0-	1,078	-0-	307	1,385
Brazil	12,282	-0-	34,172	-0-	-0-	46,454
Chile	-0-	-0-	-0-	-0-	4,023	4,023
Columbia	-0-	-0-	1,878	-0-	776	2,654
Costa Rica	-0-	-0-	1,996	-0-	-0-	1,996
Dominican Republic	-0-	-0-	2,083	-0-	694	2,777
Ecuador	-0-	-0-	3,637	-0-	-0-	3,637
Japan	16,263	-0-	-0-	-0-	14,140	30,403
Korea	-0-	-0-	-0-	-0-	4,856	4,856
Malaysia	-0-	-0-	-0-	-0-	2,942	2,942
Mexico	432	-0-	-0-	-0-	3,971	4,403
New Zealand	14,043	-0-	-0-	-0-	-0-	14,043
Panama	-0-	-0-	-0-	-0-	112	112
Philippines	-0-	-0-	-0-	-0-	110	110
Taiwan	-0-	-0-	-0-	-0-	117	117
Uruguay	-0-	854	-0-	-0-	-0-	854
TOTAL AGRIC.	43,020	854	44,844	-0-	32,048	120,766
			NON-AGRICULTURAL			
Mexicp	599	-0-	-0-	271	-0-	870
TOTAL NON-AG.	599	-0-	-0-	271	-0-	870
TOTAL EXPORTS	43,619	854	44,844	271	32,048	121,636